

# GRI insights

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# The push for ESG and sustainability keeps rising

- Energy efficiency, decarbonisation, sustainable materials, and regulatory frameworks imposing tighter disclosures.
- The post-COVID environment encourages rethinking space to increase hybrid use, flexibility, and resilience.







# The search for yield continues

- Geographical/jurisdictional variations continue to be pronounced.
- Sectors such as living, hospitality and logistics are attracting the most interest from investors.







# Market realities

- Lenders take a conservative approach to underwriting with inflation and valuations still in flux.
- Although there are pockets of heavy competition, many areas suffer from a lack of liquidity.





# Creative capital solutions

- Capstack solutions are often found creatively in a debt-equity continuum.
- Capital providers need to possess a variety of instruments and structures to house those solutions.
- This represents a competitive edge in addressing deal-specificities and sponsors' requirements.



The logo for ZenZic Capital features the company name in a white, sans-serif font. The word "ZENZIC" is on the top line, and "CAPITAL" is on the bottom line. To the right of the text is a stylized orange graphic element consisting of a curved line that forms a partial square or corner shape.

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